



Lusty EMS
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Cypress Bark and Mulch Choose the Natural Solution with Lusty EMS

As one of Australia's leading suppliers of bulk bark and mulch to the landscaping industry, Cypress Bark and Mulch Pty Ltd recently unveiled two new Lusty EMS trailers as part of their fleet. Comprising a Moving Floor Road Train with a dolly and a Rigid 8x4 Moving Floor Body, the trailers will further enhance Cypress' credentials in servicing its distribution network in Queensland.

A family owned and operated company for over 10 years, Cypress Bark and Mulch Pty Ltd specialises in converting Cypress timber waste into useable bark and mulch products.

With their existing fleet, including transport equipment used by sub-contractors averaging approximately 4,000 kilometres a week, Cypress Operations Manager Russell Chapman was keen to introduce trailers that would provide even greater payload and further improve operational efficiency.

Mal Peppin from Lusty EMS worked in close consultation with Russell and together they developed two customised trailers to help meet Cypress' objectives. Russell commented that *"We decided to include a Moving Floor Road Train to our fleet because we knew that even on a short haul return trip of only 280km, there would be significant efficiency gains in both equipment use and faster loading/unloading times."*

He further added *"What also made our decision to purchase the road train easier is the fact that we believe the quality of roads in Australia have improved the last 15-20 years and we don't necessarily have to travel down as many dirt tracks as we once did. Also, road trains have become more commonly accepted by our customers and they too have identified their efficiency value."*

Offering an overall capacity of 180 cubic metres, the Moving Floor Road Train has provided Cypress with immediate operational efficiency, allowing them to haul bulk bark and mulch to customers in one trip rather than two separate trips with a single trailer, providing increased operational and fuel efficiency. And with both trailers

featuring a moving floor, the faster load and unload times are allowing Cypress to increase productivity and meet tight customer deadlines.

With the introduction of the rigid moving floor to the fleet, Cypress has added a new level of versatility to their operations. Acknowledged as not a common vehicle specification found on Australia's roads, the rigid moving floor provides a significant advantage for Cypress in that it is an open ticket for entry into almost any yard site or shed due to its ease of manoeuvrability.

The 8x4 rigid is capable of hauling a volume of up to 50 cubic metres and can also be coupled with a dog trailer, providing further capacity when required.

As means of further enhancing OH&S for its drivers, Cypress had a unique stop valve added to the rigid body. Located on the rear left hand door of each trailer, the Moving Floor cannot be activated for operation unless that door has been opened.

The overall project has provided Lusty EMS with new opportunities to further develop and expand their product range to suit individual requirements.

In overcoming some challenges met during product development, Russell complemented Lusty EMS and Mal on their collaboration, saying that *"We were looking for a solution that not only met our specific requirements for increased payload and operational efficiency, but also one that supported our philosophy of operating an ecologically sustainable business and Lusty's understanding of this has allowed us to introduce trailer configurations that will no doubt provide ongoing productivity and benefits to the business and more importantly, our customers."*

As a result of this project and the benefits that the Moving Floors have provided the business with, Cypress are also presently looking to add additional units to their fleet as part of meeting increased demand for its services.

Further information regarding Cypress Bark and Mulch and Lusty EMS can be found at www.cypressmulch.com.au and www.lustyems.com.au.

Images and contact details overleaf --->



"A Champion Team of Lusty EMS Trailers"

Above Left: Moving Floor Road Train / Above Right: Rigid 8x4 Moving Floor with dog

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